

ABSTRACT

A purchase method with price negotiation is used for facilitating a real-time purchase transaction in a system providing a user with real-time price inquiry and price negotiation, which examines a consumer identity, a purchase record, a purchase quantity, a product category and so on and accordingly provides various recommended prices and purchase ways through a computer program and a database to facilitate a purchase transaction. According to the method, when a product has been selected, a user may choose one of a plurality of price negotiation modes (based on quantity, bundle, credit or direct quote) and initiate the price negotiation. Thereafter, the user may decide to complete or abandon the deal, and the price record is collected and saved in the database, serving as an immediate price for next purchase or as a future offer to the customer when the cost is met.